

ADENSAM EXECUTIVE PLACEMENT VS. "OUTPLACEMENT, NEW PLACEMENT" OR SIMILAR

Quality and performance feature	Adensam Executive Placement	Provider 2 Outplacement or new placement	Provider 3 Outplacement or new placement	Provider 4 Outplacement or new placement
Drafting of contracts:				
Guarantee programme in place "until successful"	✓			
Shorter terms for contracts where required in order to suit smaller budgets	✓			
Can partial services also be requested?	✓			
Fair calculation of fees with fixed rates (not based on a percentage of your most recent income)	✓			
Quantitatively unlimited consulting services with the senior consultant	✓			
Limited consulting services with the senior consultant	✗			
Service description:				
Basic consultation with the senior consultant, including strength analysis and setting of strategic goals	✓			
Optimisation of application documents	✓			
Strength analysis upon request, supported by scientific aptitude testing	✓			
Where required, drawing up of employment references	✓			
Where required, drafting of application documents in English	✓			
A useful guide book	✓			
Where required, optimisation of your Xing and LinkedIn profiles	✓			
Interview training on a one-to-one basis with the senior consultant (multiple interviews where required)	✓			
Interview training via webinar	✗			
Interview training in groups	✗			
Placement carried out within the visible labour market (JobSearch) by an expert consultant	✓			
Placement carried out within the visible labour market (JobSearch) by software	✗			
Active Placement within the hidden labour market ("reverse headhunting") by means of targeted telephone calls	✓			
Active placement within the hidden labour market ("reverse headhunting") by means of mass applications sent out by post	○			
Preparation for presentations, assessments and audits on a one-to-one basis with the senior consultant	✓			
Transparent, statistics-based process controlling	✓			
Background research carried out with regard to target companies	✓			

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Service description:				
Where required, protection of your anonymity by means of a service address	✓			
Where required, advice concerning interim management or other entrepreneurial activities	✓			
Advice concerning or during contract negotiations	✓			
As part of the guarantee programme: onboarding coaching	✓			
As part of the guarantee programme: guarantee that we will resume consulting in the event that you do not pass your probationary period	✓			
Creation of lists of national target firms according to region, industry and size	✓			
Creation of lists of international target firms according to region, industry and size	○			
Quality features of the consultant:				
Senior consultant with proven management and leadership experience...	✓			
...and with many years' consulting experience at top management level	✓			
Consultant expertise in mental training, presentation techniques and the psychology of negotiations	✓			
Consultants with their own extensive networks and company references	✓			
Consultants with the best reputation in professional circles	✓			
BDU membership quality seal	✓			
ACF membership quality seal	✓			
No-gos:				
Senior consultant acquires the contract and one or more junior consultants process it	✗			
Switching of consultants	✗			
Login details for internet portals so you can do the work yourself	✗			
So-called "webinars"	✗			
Alchemy and vague guarantees of success	✗			
Optional extra services:				
Scientific aptitude testing	○			
Specialist advice on the subject of labour law	○			
Portrait photography	○			
Coaching to prepare for English language presentations and interviews	○			

ADENSAM Managementberatung

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Advice regarding stylish business outfits and business etiquette	○			
Short applications submitted on trust and lettershop services.	○			

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